The attached statistics were prepared using the results of Survey 1 and Survey 2 of the public consultation on the first set of Draft ESRS.

For the purposes of calculating and presenting the attached statistics:

- 'Support' represents the count of the following responses:
  - o 'Fully'
  - o 'To a large extent with some reservations'
- 'Do not support' represents the count of the following responses:
  - o 'Not at all'
  - o 'To a limited extent with strong reservations'
- Blank and 'Not applicable' responses were excluded for the purposes of the calculations.

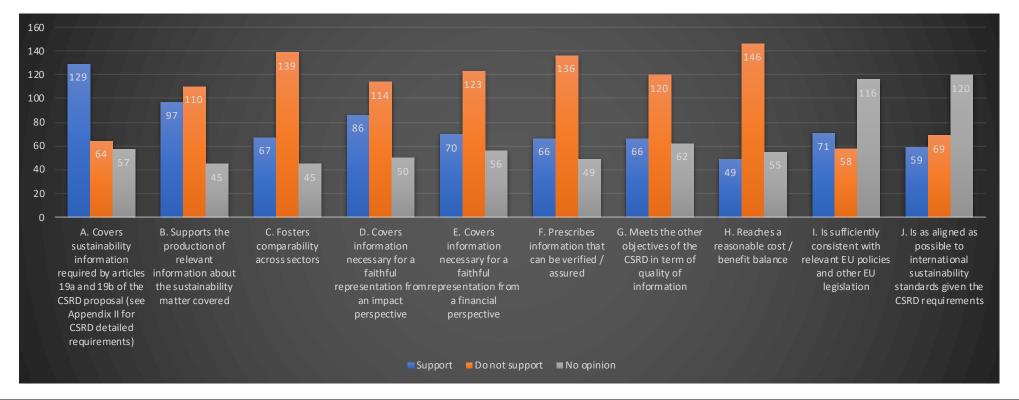
The first pages present an overview of the responses for the standard concerned, with information on responses by DR provided on the following pages.

#### DISCLAIMER:

The statistics in the first page (or pages) of each of the draft ESRS refer to the support rate calculated combining all the respondents i.e. any answer has the same weight. For a proper understanding of the results of the consultation, however, the data in the first pages have to be seen in conjunction with the other pages of the presentation, where, in line with EFRAG stakeholders' due process, views of each of the different categories of stakeholders are considered separately, irrespective of how large the size of the population of respondents in each category.

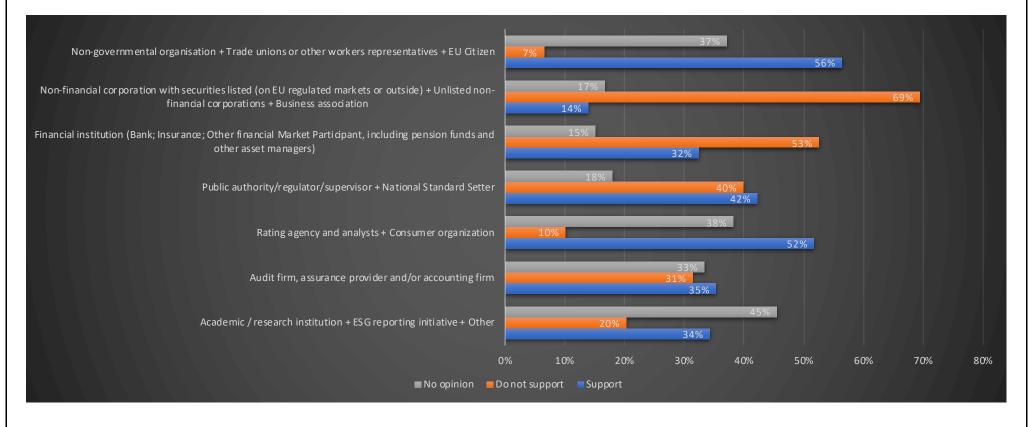
## ESRS E4 Biodiversity and ecosystems (overall ED relevance/content)

|   | Support | Do not support | No opinion |
|---|---------|----------------|------------|
| A. Covers sustainability information required by articles 19a and 19b of the CSRD proposal (see Appendix II for CSRD detailed requirements) | 129     | 64             | 57         |
| B. Supports the production of relevant information about the sustainability matter covered  | 97      | 110            | 45         |
| C. Fosters comparability across sectors   | 67      | 139            | 45         |
| D. Covers information necessary for a faithful representation from an impact perspective  | 86      | 114            | 50         |
| E. Covers information necessary for a faithful representation from a financial perspective  | 70      | 123            | 56         |
| F. Prescribes information that can be verified / assured  | 66      | 136            | 49         |
| G. Meets the other objectives of the CSRD in term of quality of information   | 66      | 120            | 62         |
| H. Reaches a reasonable cost / benefit balance  | 49      | 146            | 55         |
| I. Is sufficiently consistent with relevant EU policies and other EU legislation  | 71      | 58             | 116        |
| J. Is as aligned as possible to international sustainability standards given the CSRD requirements  | 59      | 69             | 120        |



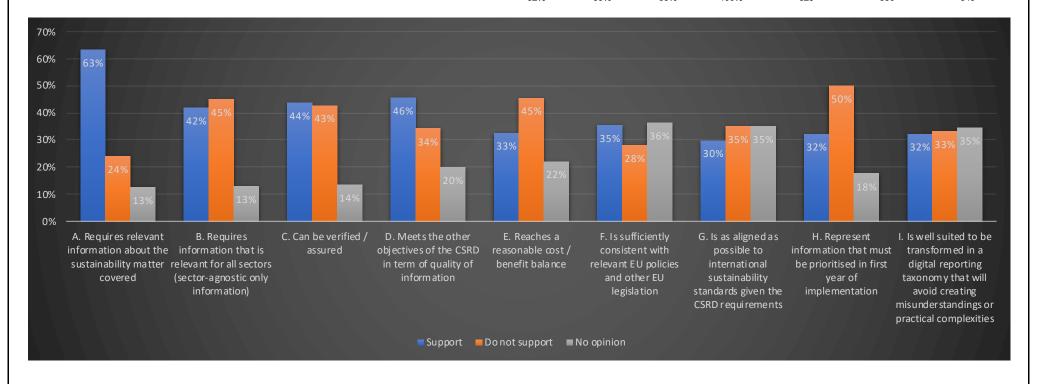
#### ESRS E4 Biodiversity and ecosystems (overall ED relevance/content)

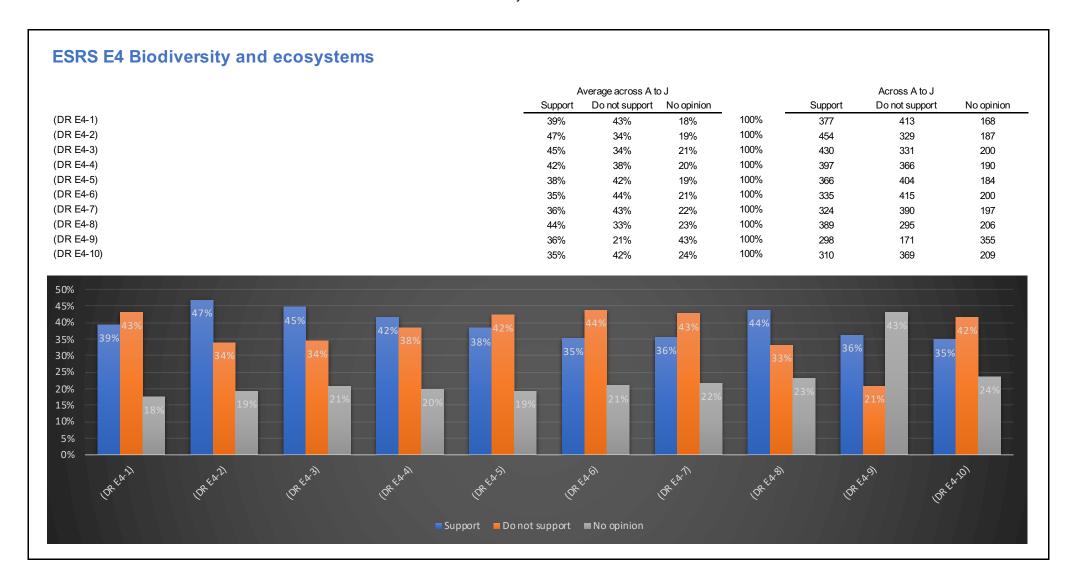
|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 34%                   | 20%            | 45%        |
| Audit firm, assurance provider and/or accounting firm  | 35%                   | 31%            | 33%        |
| Rating agency and analysts + Consumer organization   | 52%                   | 10%            | 38%        |
| Public authority/regulator/supervisor + National Standard Setter   | 42%                   | 40%            | 18%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 32%                   | 53%            | 15%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 14%                   | 69%            | 17%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 56%                   | 7%             | 37%        |



#### **ESRS E4 Biodiversity and ecosystems**

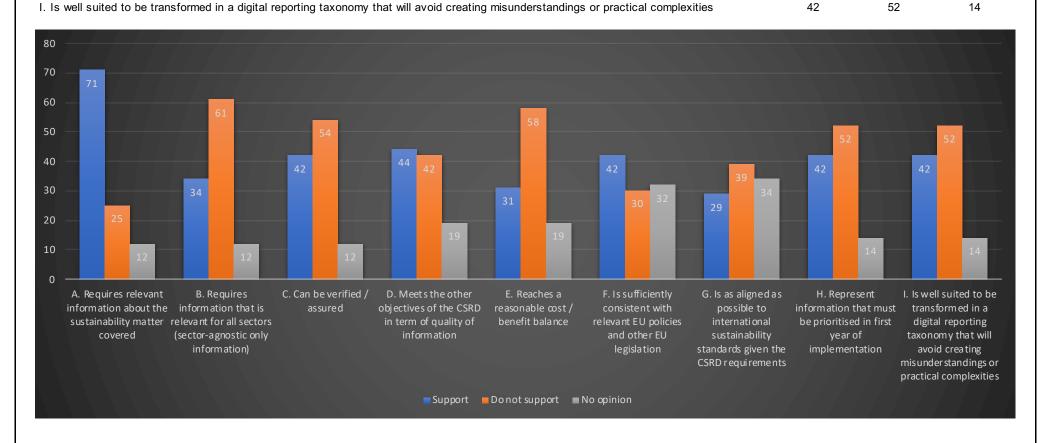
|   | Average across DRs |                |            |      | Across DRs |                |            |
|---|--------------------|----------------|------------|------|------------|----------------|------------|
|   | Support            | Do not support | No opinion |      | Support    | Do not support | No opinion |
| A. Requires relevant information about the sustainability matter covered  | 63%                | 24%            | 13%        | 100% | 666        | 253            | 134        |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)                       | 42%                | 45%            | 13%        | 100% | 432        | 463            | 135        |
| C. Can be verified / assured  | 44%                | 43%            | 14%        | 100% | 459        | 446            | 142        |
| D. Meets the other objectives of the CSRD in term of quality of information                                       | 46%                | 34%            | 20%        | 100% | 470        | 353            | 206        |
| E. Reaches a reasonable cost / benefit balance  | 33%                | 45%            | 22%        | 100% | 338        | 473            | 229        |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation                                  | 35%                | 28%            | 36%        | 100% | 351        | 279            | 360        |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements                | 30%                | 35%            | 35%        | 100% | 298        | 350            | 352        |
| H. Represent information that must be prioritised in first year of implementation                                 | 32%                | 50%            | 18%        | 100% | 341        | 530            | 189        |
| I. Is well suited to be transformed in a digital reporting taxonomy that will avoid creating misunderstandings or |                    |                |            |      |            |                |            |
| practical complexities  | 32%                | 33%            | 35%        | 100% | 325        | 336            | 349        |





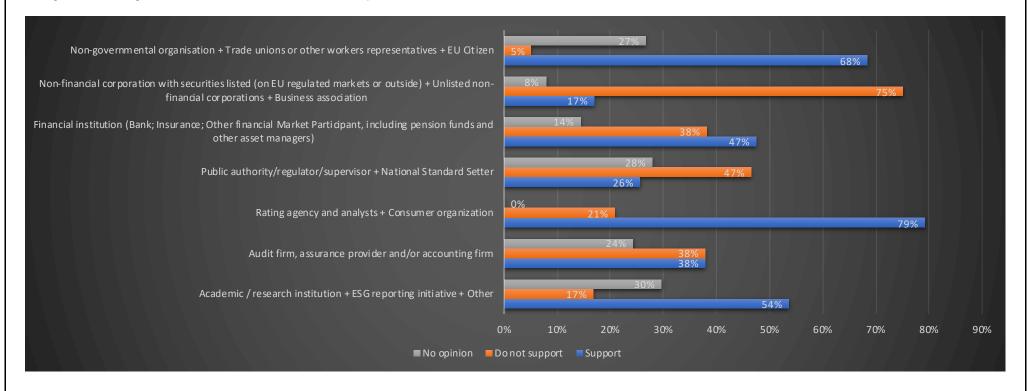
# ESRS E4 Biodiversity and ecosystems (DR E4-1)

|  | Support | Do not support | No opinion |
|--|---------|----------------|------------|
| A. Requires relevant information about the sustainability matter covered   | 71      | 25             | 12         |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)  | 34      | 61             | 12         |
| C. Can be verified / assured   | 42      | 54             | 12         |
| D. Meets the other objectives of the CSRD in term of quality of information  | 44      | 42             | 19         |
| E. Reaches a reasonable cost / benefit balance   | 31      | 58             | 19         |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation   | 42      | 30             | 32         |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements                                       | 29      | 39             | 34         |
| H. Represent information that must be prioritised in first year of implementation  | 42      | 52             | 14         |
| I. Is well suited to be transformed in a digital reporting taxonomy that will avoid creating misunderstandings or practical complexities | 42      | 52             | 14         |



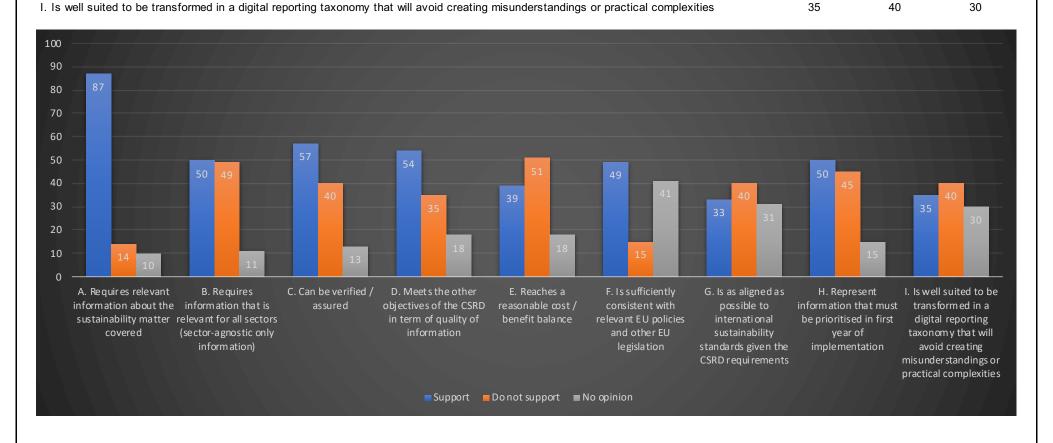
# **ESRS E4 Biodiversity and ecosystems (DR E4-1)**

|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 54%                   | 17%            | 30%        |
| Audit firm, assurance provider and/or accounting firm  | 38%                   | 38%            | 24%        |
| Rating agency and analysts + Consumer organization   | 79%                   | 21%            | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 26%                   | 47%            | 28%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 47%                   | 38%            | 14%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 17%                   | 75%            | 8%         |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 68%                   | 5%             | 27%        |



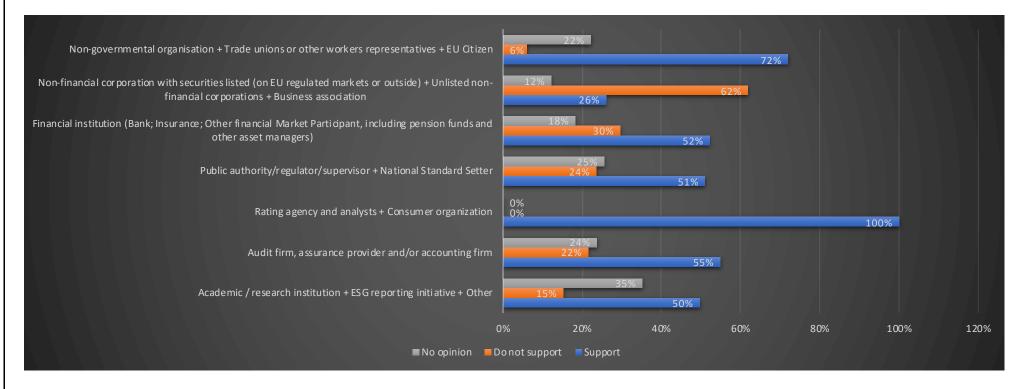
## ESRS E4 Biodiversity and ecosystems (DR E4-2)

|  | Support | Do not support | No opinion |  |
|--|---------|----------------|------------|--|
| A. Requires relevant information about the sustainability matter covered   | 87      | 14             | 10         |  |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)  | 50      | 49             | 11         |  |
| C. Can be verified / assured   | 57      | 40             | 13         |  |
| D. Meets the other objectives of the CSRD in term of quality of information  | 54      | 35             | 18         |  |
| E. Reaches a reasonable cost / benefit balance   | 39      | 51             | 18         |  |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation   | 49      | 15             | 41         |  |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements                                       | 33      | 40             | 31         |  |
| H. Represent information that must be prioritised in first year of implementation  | 50      | 45             | 15         |  |
| I. Is well suited to be transformed in a digital reporting taxonomy that will avoid creating misunderstandings or practical complexities | 35      | 40             | 30         |  |



## ESRS E4 Biodiversity and ecosystems (DR E4-2)

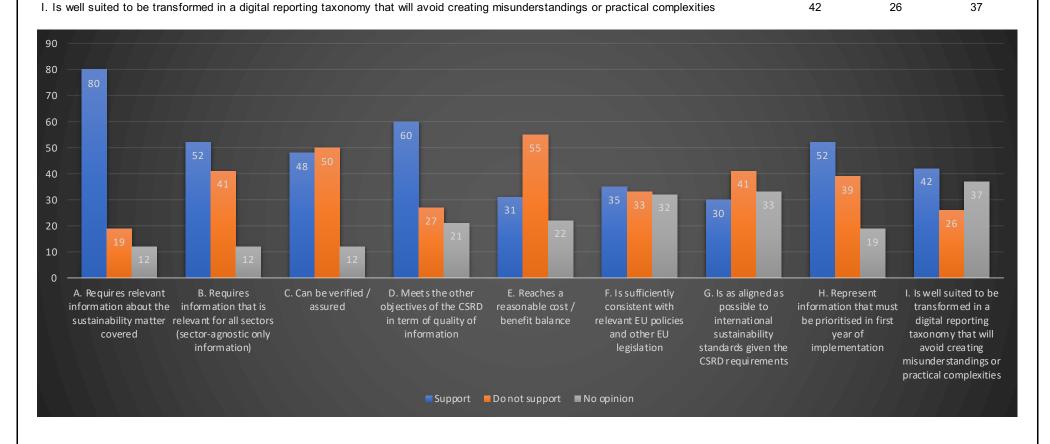
|  | 7 to 6 ago acr 555 7 t to 5 |                |            |
|--|-----------------------------|----------------|------------|
|  | Support                     | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 50%                         | 15%            | 35%        |
| Audit firm, assurance provider and/or accounting firm  | 55%                         | 22%            | 24%        |
| Rating agency and analysts + Consumer organization   | 100%                        | 0%             | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 51%                         | 24%            | 25%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 52%                         | 30%            | 18%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 26%                         | 62%            | 12%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 72%                         | 6%             | 22%        |
|  |                             |                |            |



Average across A to J

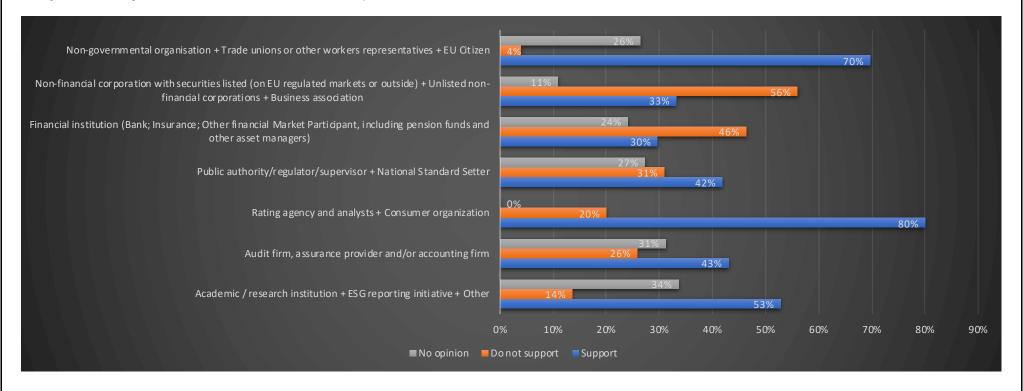
## ESRS E4 Biodiversity and ecosystems (DR E4-3)

|  | Support | Do not support | No opinion |   |
|--|---------|----------------|------------|---|
| A. Requires relevant information about the sustainability matter covered   | 80      | 19             | 12         | • |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)  | 52      | 41             | 12         |   |
| C. Can be verified / assured   | 48      | 50             | 12         |   |
| D. Meets the other objectives of the CSRD in term of quality of information  | 60      | 27             | 21         |   |
| E. Reaches a reasonable cost / benefit balance   | 31      | 55             | 22         |   |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation   | 35      | 33             | 32         |   |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements                                       | 30      | 41             | 33         |   |
| H. Represent information that must be prioritised in first year of implementation  | 52      | 39             | 19         |   |
| I. Is well suited to be transformed in a digital reporting taxonomy that will avoid creating misunderstandings or practical complexities | 42      | 26             | 37         |   |



#### **ESRS E4 Biodiversity and ecosystems (DR E4-3)**

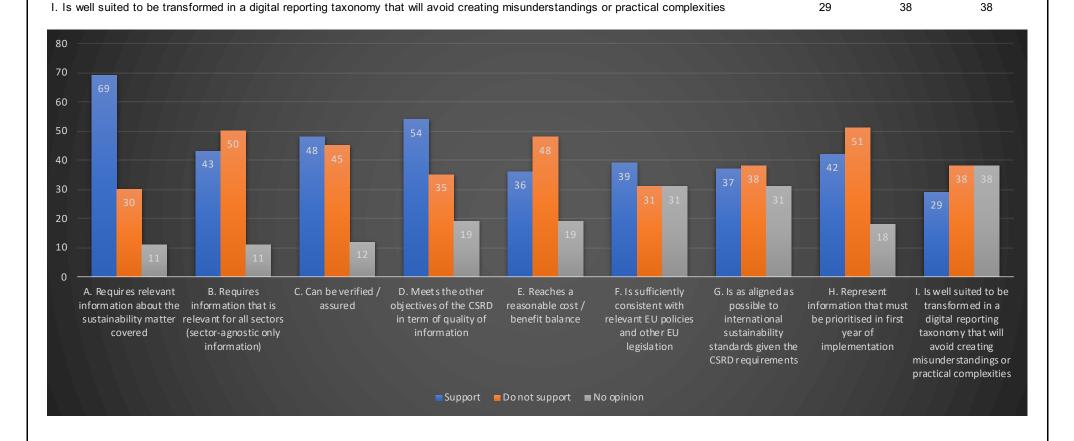
|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 53%                   | 14%            | 34%        |
| Audit firm, assurance provider and/or accounting firm  | 43%                   | 26%            | 31%        |
| Rating agency and analysts + Consumer organization   | 80%                   | 20%            | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 42%                   | 31%            | 27%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 30%                   | 46%            | 24%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 33%                   | 56%            | 11%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 70%                   | 4%             | 26%        |



## ESRS E4 Biodiversity and ecosystems (DR E4-4)

H. Represent information that must be prioritised in first year of implementation

| A. Requires relevant information about the sustainability matter covered                           | 69 | 30 | 11 |
|--|----|----|----|
| B. Requires information that is relevant for all sectors (sector-agnostic only information)        | 43 | 50 | 11 |
| C. Can be verified / assured   | 48 | 45 | 12 |
| D. Meets the other objectives of the CSRD in term of quality of information                        | 54 | 35 | 19 |
| E. Reaches a reasonable cost / benefit balance   | 36 | 48 | 19 |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation                   | 39 | 31 | 31 |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements | 37 | 38 | 31 |



Support

42

29

Do not support

51

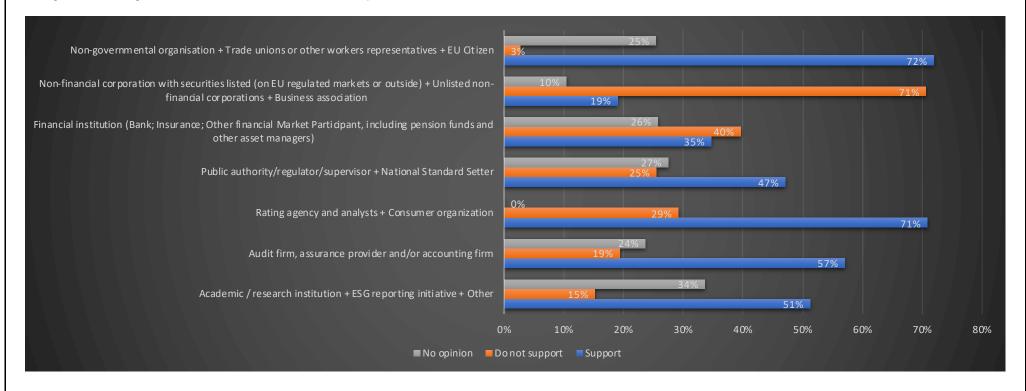
38

No opinion

18

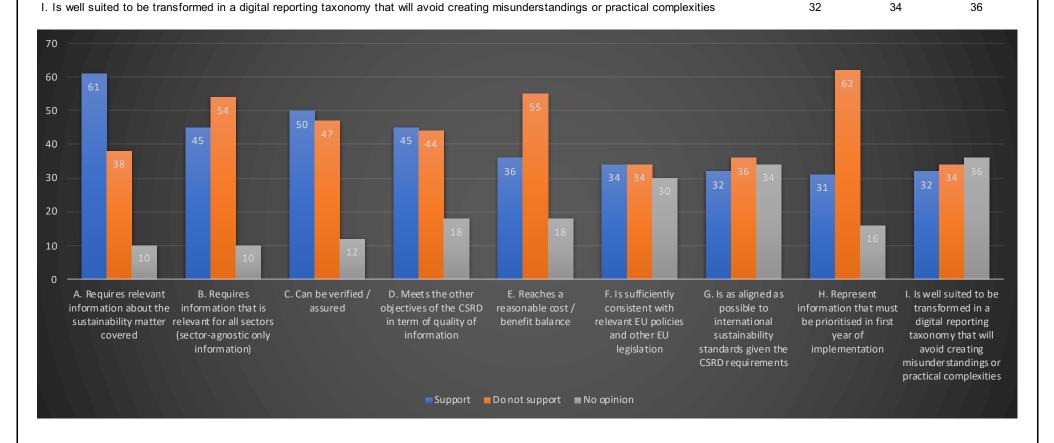
# ESRS E4 Biodiversity and ecosystems (DR E4-4)

|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 51%                   | 15%            | 34%        |
| Audit firm, assurance provider and/or accounting firm  | 57%                   | 19%            | 24%        |
| Rating agency and analysts + Consumer organization   | 71%                   | 29%            | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 47%                   | 25%            | 27%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 35%                   | 40%            | 26%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 19%                   | 71%            | 10%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 72%                   | 3%             | 25%        |



## **ESRS E4 Biodiversity and ecosystems (DR E4-5)**

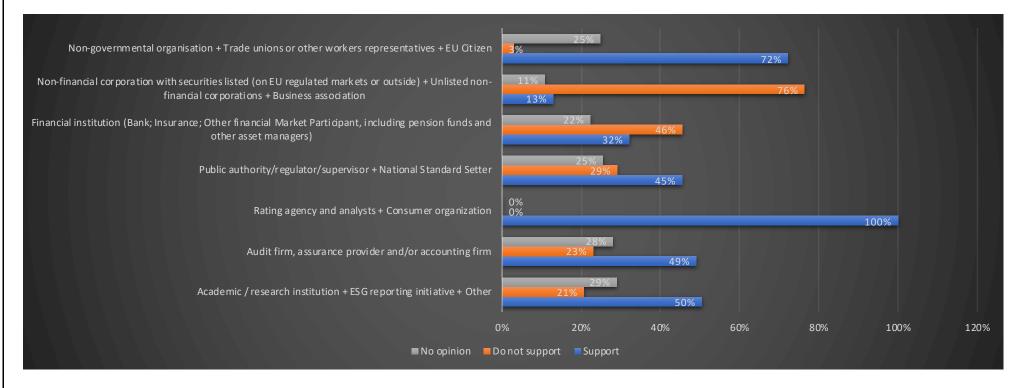
|  | Support | Do not support | No opinion |
|--|---------|----------------|------------|
| A. Requires relevant information about the sustainability matter covered                           | 61      | 38             | 10         |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)        | 45      | 54             | 10         |
| C. Can be verified / assured   | 50      | 47             | 12         |
| D. Meets the other objectives of the CSRD in term of quality of information                        | 45      | 44             | 18         |
| E. Reaches a reasonable cost / benefit balance   | 36      | 55             | 18         |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation                   | 34      | 34             | 30         |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements | 32      | 36             | 34         |
| H. Represent information that must be prioritised in first year of implementation                  | 31      | 62             | 16         |



34

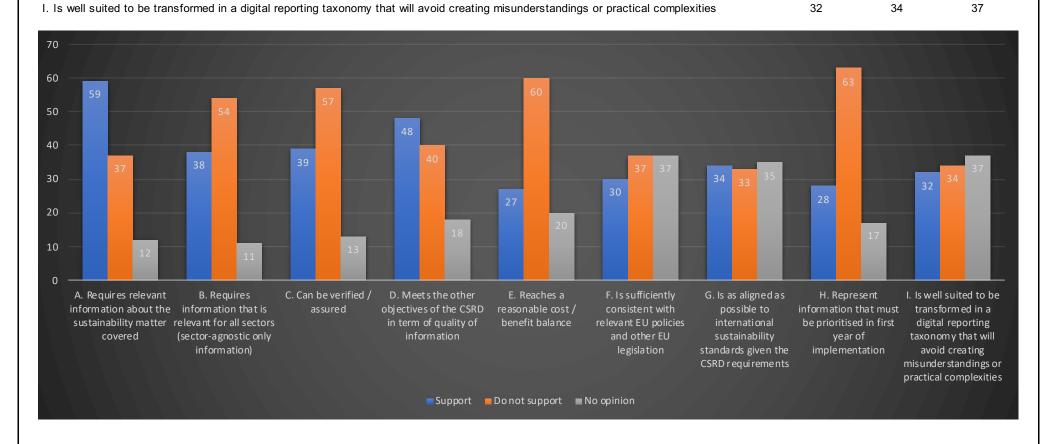
## ESRS E4 Biodiversity and ecosystems (DR E4-5)

|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 50%                   | 21%            | 29%        |
| Audit firm, assurance provider and/or accounting firm  | 49%                   | 23%            | 28%        |
| Rating agency and analysts + Consumer organization   | 100%                  | 0%             | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 45%                   | 29%            | 25%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 32%                   | 46%            | 22%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 13%                   | 76%            | 11%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 72%                   | 3%             | 25%        |



## ESRS E4 Biodiversity and ecosystems (DR E4-6)

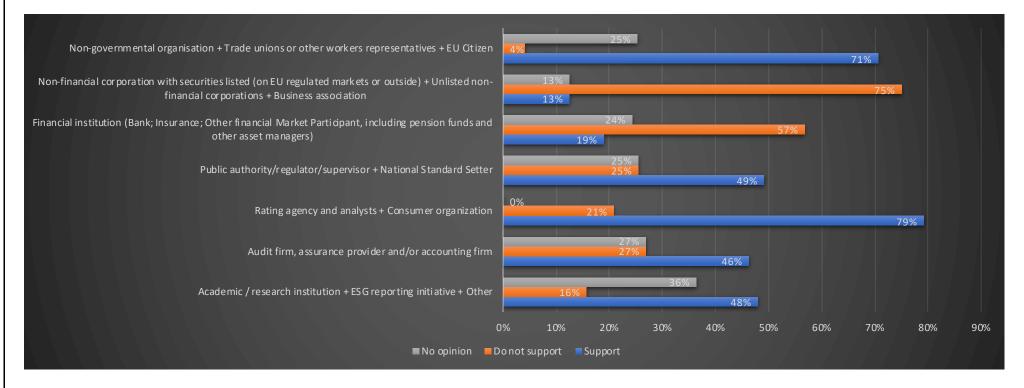
|  | Support | Do not support | No opinion |
|--|---------|----------------|------------|
| A. Requires relevant information about the sustainability matter covered                           | 59      | 37             | 12         |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)        | 38      | 54             | 11         |
| C. Can be verified / assured   | 39      | 57             | 13         |
| D. Meets the other objectives of the CSRD in term of quality of information                        | 48      | 40             | 18         |
| E. Reaches a reasonable cost / benefit balance   | 27      | 60             | 20         |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation                   | 30      | 37             | 37         |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements | 34      | 33             | 35         |
| H. Represent information that must be prioritised in first year of implementation                  | 28      | 63             | 17         |



34

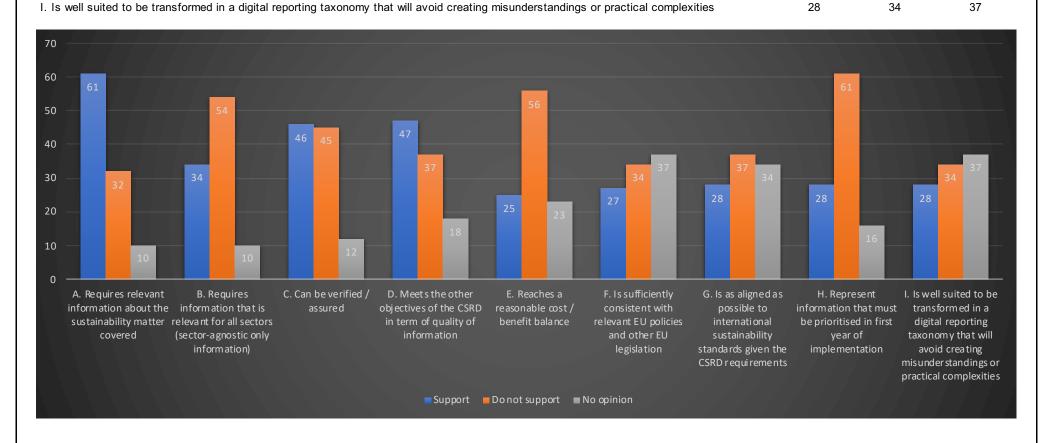
## ESRS E4 Biodiversity and ecosystems (DR E4-6)

|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 48%                   | 16%            | 36%        |
| Audit firm, assurance provider and/or accounting firm  | 46%                   | 27%            | 27%        |
| Rating agency and analysts + Consumer organization   | 79%                   | 21%            | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 49%                   | 25%            | 25%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 19%                   | 57%            | 24%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 13%                   | 75%            | 13%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 71%                   | 4%             | 25%        |



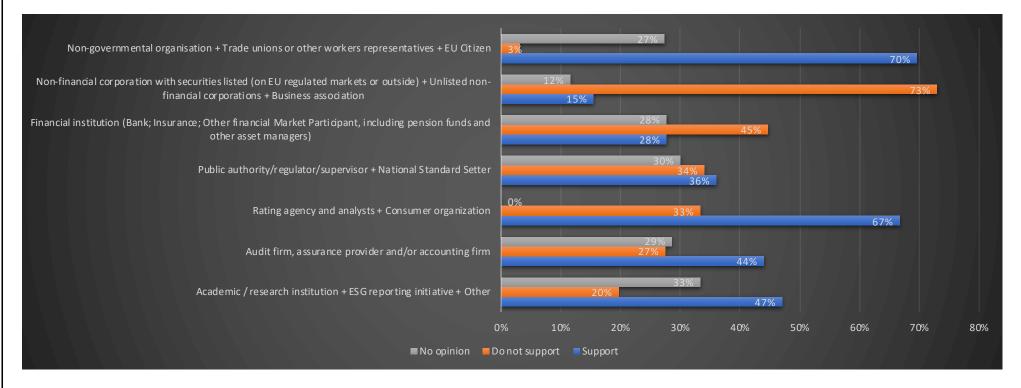
# ESRS E4 Biodiversity and ecosystems (DR E4-7)

|  | Support | Do not support | No opinion |
|--|---------|----------------|------------|
| A. Requires relevant information about the sustainability matter covered   | 61      | 32             | 10         |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)  | 34      | 54             | 10         |
| C. Can be verified / assured   | 46      | 45             | 12         |
| D. Meets the other objectives of the CSRD in term of quality of information  | 47      | 37             | 18         |
| E. Reaches a reasonable cost / benefit balance   | 25      | 56             | 23         |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation   | 27      | 34             | 37         |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements                                       | 28      | 37             | 34         |
| H. Represent information that must be prioritised in first year of implementation  | 28      | 61             | 16         |
| I. Is well suited to be transformed in a digital reporting taxonomy that will avoid creating misunderstandings or practical complexities | 28      | 34             | 37         |



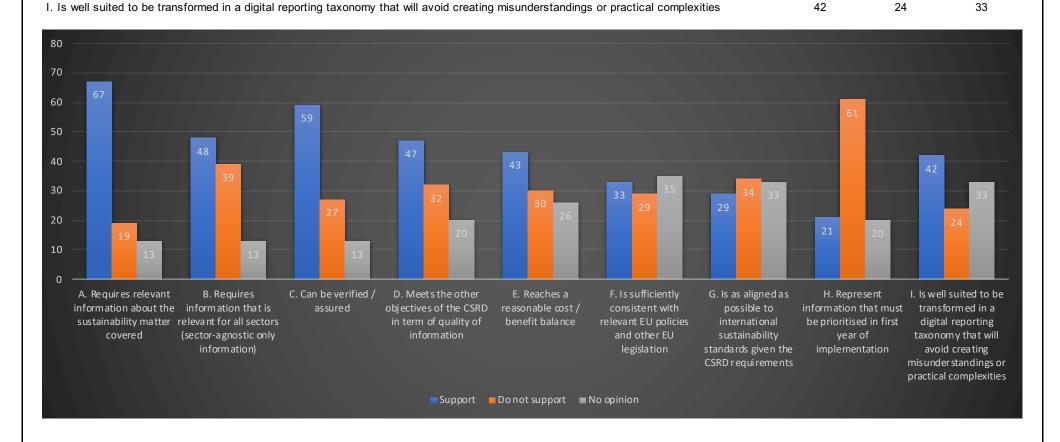
## ESRS E4 Biodiversity and ecosystems (DR E4-7)

|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 47%                   | 20%            | 33%        |
| Audit firm, assurance provider and/or accounting firm  | 44%                   | 27%            | 29%        |
| Rating agency and analysts + Consumer organization   | 67%                   | 33%            | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 36%                   | 34%            | 30%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 28%                   | 45%            | 28%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 15%                   | 73%            | 12%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 70%                   | 3%             | 27%        |



# **ESRS E4 Biodiversity and ecosystems (DR E4-8)**

|  | Support | Do not support | No opinion |
|--|---------|----------------|------------|
| A. Requires relevant information about the sustainability matter covered                           | 67      | 19             | 13         |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)        | 48      | 39             | 13         |
| C. Can be verified / assured   | 59      | 27             | 13         |
| D. Meets the other objectives of the CSRD in term of quality of information                        | 47      | 32             | 20         |
| E. Reaches a reasonable cost / benefit balance   | 43      | 30             | 26         |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation                   | 33      | 29             | 35         |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements | 29      | 34             | 33         |
| H. Represent information that must be prioritised in first year of implementation                  | 21      | 61             | 20         |

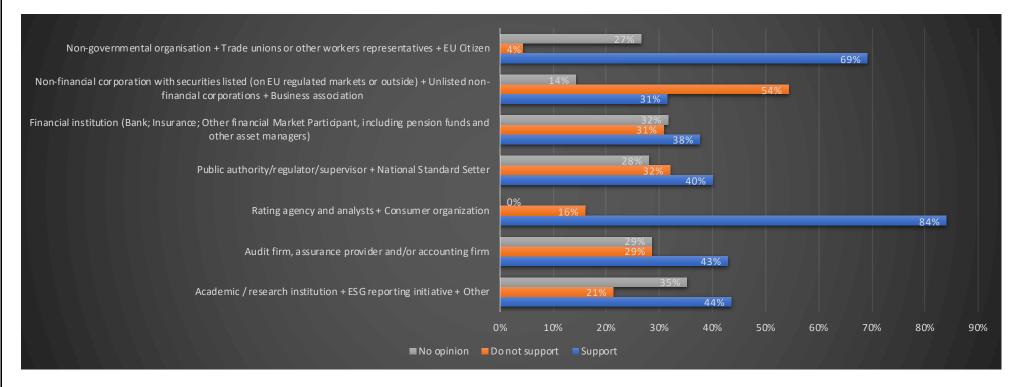


42

24

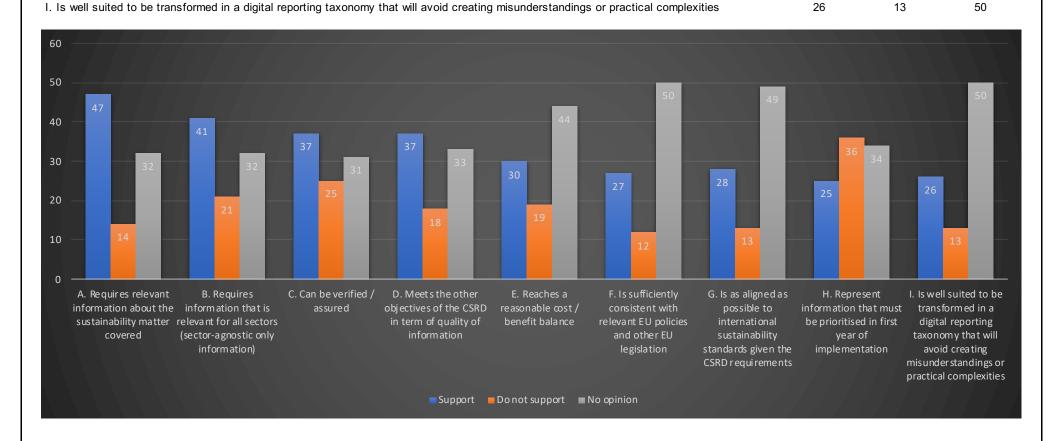
# ESRS E4 Biodiversity and ecosystems (DR E4-8)

|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 44%                   | 21%            | 35%        |
| Audit firm, assurance provider and/or accounting firm  | 43%                   | 29%            | 29%        |
| Rating agency and analysts + Consumer organization   | 84%                   | 16%            | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 40%                   | 32%            | 28%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 38%                   | 31%            | 32%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 31%                   | 54%            | 14%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 69%                   | 4%             | 27%        |



## ESRS E4 Biodiversity and ecosystems (DR E4-9)

|  | Support | Do not support | No opinion |
|--|---------|----------------|------------|
| A. Requires relevant information about the sustainability matter covered                           | 47      | 14             | 32         |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)        | 41      | 21             | 32         |
| C. Can be verified / assured   | 37      | 25             | 31         |
| D. Meets the other objectives of the CSRD in term of quality of information                        | 37      | 18             | 33         |
| E. Reaches a reasonable cost / benefit balance   | 30      | 19             | 44         |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation                   | 27      | 12             | 50         |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements | 28      | 13             | 49         |
| H. Represent information that must be prioritised in first year of implementation                  | 25      | 36             | 34         |



26

13

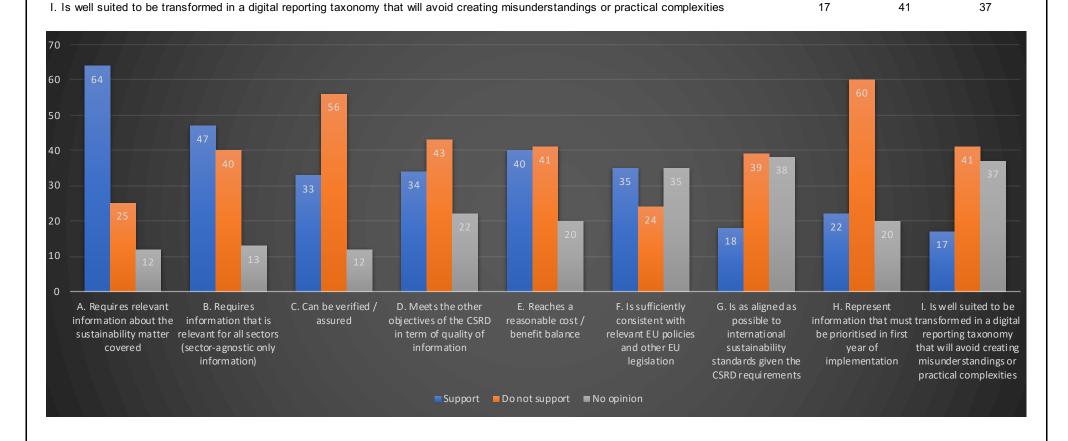
## ESRS E4 Biodiversity and ecosystems (DR E4-9)

|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 44%                   | 9%             | 46%        |
| Audit firm, assurance provider and/or accounting firm  | 38%                   | 27%            | 34%        |
| Rating agency and analysts + Consumer organization   | 88%                   | 12%            | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 45%                   | 27%            | 27%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 13%                   | 55%            | 32%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 35%                   | 15%            | 50%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 36%                   | 10%            | 54%        |



## **ESRS E4 Biodiversity and ecosystems (DR E4-10)**

|  | Support | Do not support | No opinion |
|--|---------|----------------|------------|
| A. Requires relevant information about the sustainability matter covered                           | 64      | 25             | 12         |
| B. Requires information that is relevant for all sectors (sector-agnostic only information)        | 47      | 40             | 13         |
| C. Can be verified / assured   | 33      | 56             | 12         |
| D. Meets the other objectives of the CSRD in term of quality of information                        | 34      | 43             | 22         |
| E. Reaches a reasonable cost / benefit balance   | 40      | 41             | 20         |
| F. Is sufficiently consistent with relevant EU policies and other EU legislation                   | 35      | 24             | 35         |
| G. Is as aligned as possible to international sustainability standards given the CSRD requirements | 18      | 39             | 38         |
| H. Represent information that must be prioritised in first year of implementation                  | 22      | 60             | 20         |



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## **ESRS E4 Biodiversity and ecosystems (DR E4-10)**

|  | Average across A to J |                |            |
|--|-----------------------|----------------|------------|
|  | Support               | Do not support | No opinion |
| Academic / research institution + ESG reporting initiative + Other   | 43%                   | 19%            | 38%        |
| Audit firm, assurance provider and/or accounting firm  | 30%                   | 37%            | 33%        |
| Rating agency and analysts + Consumer organization   | 84%                   | 16%            | 0%         |
| Public authority/regulator/supervisor + National Standard Setter   | 39%                   | 33%            | 27%        |
| Financial institution (Bank; Insurance; Other financial Market Participant, including pension funds and other asset managers)          | 26%                   | 47%            | 27%        |
| Non-financial corporation with securities listed (on EU regulated markets or outside) + Unlisted non-financial corporations + Business | 25%                   | 63%            | 12%        |
| Non-governmental organisation + Trade unions or other workers representatives + EU Citizen   | 56%                   | 9%             | 36%        |

