

www.allianz.com

Allianz, 80790 Munich, Germany
European Financial Reporting Advisory Group
Jean-Paul Gauzès, President of the EFRAG
Board
35 Square de Meeûs
1000 Brussels
Belgium

Koeniginstrasse 28 80802 Munich, Germany Phone +49 89.38 00-0

Your ref :

Direct dial

Our ref., Date

Tel. +49 89 3800 14429 +49 89 3800 14636 Dr. Roman Sauer Bianca Hoffman

13.12.2016

Mail roman.sauer@allianz.com bianca.hoffman@allianz.com

Comments on EFRAG's Draft Letter to the European Commission regarding Endorsement of Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts: Amendments to IFRS 4

Dear Mr. Gauzès,

We appreciate the opportunity to provide feedback on EFRAG's draft letter to the European Commission regarding the endorsement of Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts. Allianz Group is a global financial services company operating within the insurance and asset management market segments. As of December 31, 2015, we held financial assets of more than EUR 700bn and the liability side of our balance sheet is dominated by insurance related liabilities. As such, we have a very strong interest in the proposed amendments to IFRS 4.

Allianz Group highly welcomes the proposed amendments to IFRS 4. The temporary exemption from applying IFRS 9, which is part of these amendments, will allow us to avoid the negative effects, which a staggered implementation of IFRS 9 and IFRS 17 would have had. Therefore, we fully support your draft letter to the European Commission regarding endorsement of Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts. Attached to our letter you will as well find our responses to your detailed questions.

We also would like to use this opportunity to thank EFRAG for identifying this important topic as part of the IFRS 9 endorsement process and requesting a remedy for the misalignment of effective dates of IFRS 9 and IFRS 17 from the IASB.

If you have any questions, please feel free to contact us.

Yours sincerely,

Dr. Roman Sauer

Head of Group Accounting & Reporting

Bianca Hoffman

Law Hopenan

Head of Group Accounting Policy Department

Chairman of the Supervisory Board: Dr. Helmut Perlet. Board of Management: Oliver Bäte, Chairman; Sergio Balbinot, Jacqueline Hunt, Dr. Helga Jung, Dr. Christof Mascher, Dr. Axel Theis, Dr. Dieter Wemmer, Dr. Werner Zedelius, Dr. Maximilian Zimmerer (Release 07.2016). VAT ID Number: DE129274114. Financial and insurance services acc. to UStG / EU VAT Directive are exempt.

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INVITATION TO COMMENT ON EFRAG'S ASSESSMENTS ON APPLYING IFRS 9 FINANCIAL INSTRUMENTS WITH IFRS 4 INSURANCE CONTRACTS: AMENDMENTS TO IFRS 4

Comments should be submitted by 13 December 2016 by using the 'Express your views' page on EFRAG website or by clicking <u>here</u>

EFRAG has been asked by the European Commission to provide it with advice and supporting material on *Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts: Amendments to IFRS 4* (the 'Amendments'). In order to do so, EFRAG has been carrying out an assessment of the Amendments against the technical criteria for endorsement set out in Regulation (EC) No 1606/2002 and has also been assessing the costs and benefits that would arise from its implementation in the European Union (the EU) and European Economic Area.

A summary of the Amendments is set out in Appendix 1 of the accompanying *Draft Letter to the European Commission* regarding endorsement of the Amendments.

Before finalising its assessment, EFRAG would welcome your views on the issues set out below. Please note that all responses received will be placed on the public record, unless the respondent requests confidentiality. In the interests of transparency, EFRAG will wish to discuss the responses it receives in a public meeting, so it is preferable that all responses can be published.

EFRAG's initial assessments, summarised in this questionnaire, will be updated for comments received from constituents when EFRAG is in the process of finalising its *Letter to the European Commission* regarding endorsement of the Amendments.

Your details

Plea	se provide the following details:
(a)	Your name or, if you are responding on behalf of an organisation or company its name:
	Allianz Group
(b)	Are you a:
	□ Preparer □ User □ Other (please specify)
(c)	Please provide a short description of your activity:

Allianz Group is a global financial services company operating within the insurance and asset management market segments. As of December 31, 2015, we held financial assets of more than EUR 700bn and the liability side

of our balance sheet is dominated by insurance related liabilities.

(d) Country where you are located:

Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts: Amendments to IFRS 4 Invitation to Comment on EFRAG's Initial Assessments

(e) Contact details, including e-mail address:
Dr. Roman Sauer Koeniginstrasse 28 80802 Munich, Germany Phone +49 89 3800 14429 Email roman.sauer@allianz.com Bianca Hoffman Koeniginstrasse 28 80802 Munich, Germany Phone +49 89 3800 14636 bianca.hoffman@allianz.com
EFRAG's initial assessment with respect to the technical criteria for endorsement
2 EFRAG's initial assessment of the Amendments is that they meet the techn criteria for endorsement. In other words, the Amendments are not contrary to principle of true and fair view and meets the criteria of understandability, relevar reliability, comparability and raises no issues regarding prudent account EFRAG's reasoning is set out in Appendix 2 of the accompanying <i>Draft Letter to European Commission</i> regarding endorsement of the Amendments.
(a) Do you agree with this assessment?
⊠ Yes □ No
If you do not agree, please provide your arguments and what you believe implications of this could be for EFRAG's endorsement advice.
(b) Are there any issues that are not mentioned in Appendix 2 of accompanying <i>Draft Letter to the European Commission</i> regard endorsement of the Amendments that you believe EFRAG should take account in its technical evaluation of the Amendments? If there are, what those issues and why do you believe they are relevant to the evaluation?
No
The European public good
In its assessment of the impact of the Amendments on the European public go

Improvement in financial reporting

the Amendments.

Germany

EFRAG has identified that in assessing whether the endorsement of the Amendments is conducive to the European public good it should consider whether the Amendments are an improvement over current requirements (see paragraphs 3

EFRAG has considered a number of issues that are addressed in Appendix 3 of the accompanying Draft Letter to the European Commission regarding endorsement of

Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts: Amendments to IFRS 4 Invitation to Comment on EFRAG's Initial Assessments

and 4 of Appendix 3 of the accompanying *Draft Letter to the European Commission*). To summarise, EFRAG's initial assessment is that the Amendments are likely to improve the quality of financial reporting relative to the situation if there were no remedies.

	Do you agree with the assessment?
	⊠ Yes □ No
	If you do not agree, please provide your arguments and indicate how this could affect EFRAG's endorsement advice.
Cost	s and benefits
5	Given that the Amendments introduce two options to assist in mitigating the misalignment of the effective dates of IFRS 9 and the forthcoming insurance contracts Standard, EFRAG expects that each entity will select the best option in its specific circumstances for which it is eligible, in particular, each entity will select the option that provides the best cost-benefit trade-off. Overall, EFRAG assesses that the benefits for both users and preparers are likely to exceed the costs of applying the Amendments for the reasons stated in paragraphs $5-23$ of Appendix 3.
	Do you agree with this assessment?
	⊠ Yes □ No
	If you do not, please explain why you do not agree and explain broadly what you believe the costs and associated benefits will be?
Pote	ntial competition issues within the EU
6	EFRAG has identified a number of other factors that could be considered in assessing whether the endorsement of the Amendments is conducive to the European public good (see Appendix 3, paragraphs 24 to 43). EFRAG is unable to conclude whether the application of the temporary exemption from IFRS 9 amounts to a material competition issue from an economic perspective. In addition, EFRAG is not aware of any issues where the use of the overlay approach would affect competition between entities.
	Do you agree with the assessment of these factors?
	If you do not agree, please provide your arguments and indicate how this could affect EFRAG's endorsement advice.
Othe	r factors
7	Do you agree that there are no other factors to consider in assessing whether the endorsement of the Amendments is conducive to the European public good?
	⊠ Yes □ No

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	If you do not agree, please identify the factors, provide your views on these factors and indicate how this could affect EFRAG's endorsement advice.
Ove	rall assessment with respect to the European public good
8	EFRAG has initially concluded that endorsement of the Amendments would be conducive to the European public good (see paragraphs 44 to 47 of Appendix 3 of the accompanying <i>Draft Letter to the European Commission</i>).
	Do you agree with this conclusion?
	⊠ Yes □ No
	If you do not agree, please explain your reasons.